



STRATEGIC

Areion Advisors world-class coaching engagements combine proven management practices and top-tier academic research with a focus on emotional intelligence and experiential learning. Leveraging over twenty years of experience in building businesses, coaching, consulting, and academics, we bring an informed approach and transformational experiences to maximize your investment and long-term results.

Our programs are designed for leaders who want to go beyond templated solutions and expand their capacity to perform under any conditions. In a field rich with research, we get clients out of their seats, into action, and moving forward with more options.

WE PARTNER WITH OUR CLIENTS AND PRIORITIZE:

- Coaching engagements as a key element of business strategy
- Collaborative learning and cross-pollination of teams and working groups
- Real-time application of learning and measurement of ROI

Many organizations inadvertently reduce the impact of their coaching programs by implementing them on an ad hoc basis. Experience shows that linking coaching to strategic planning exponentially increases buy-in and ROI of engagements.

Areion Advisors can help you go beyond outdated patterns to hone the skills, build the experience, and develop the mindset it takes to succeed in business today.

OUR MODEL IS SIMPLE:



VISION All successful leaders throughout history have had a vision. Meaningful visions capture the spirit of the community, incorporate its values, set direction, and provide a motivating force, especially when times are tough.

MISSION A meaningful mission expresses the values, experience, and wisdom of the collective. Your mission, informed by your vision, is a collaborative contribution to the big picture, a bold statement about what you believe is possible.

GOALS Well-defined goals give shape to your ideas, bring concepts into reality, and guide purposeful action. Goals motivate, chart progress, and signal commitment to your mission. Your goals are the building blocks that make your mission a reality.

ACTION Well-directed action brings your goals to fruition, mission into existence, and vision to life. True action moves the inner outward. It inspires other people and develops you. Action requires focus, effort, and willingness to grow.

RESULTS Results measure the impact you've made in your own life and the lives of others through your actions. They elevate you and help to realign your vision to fit the new perspective you've gained along the way.

SYSTEMS-PERSPECTIVE

Experienced leaders realize that every organization faces unforeseen challenges, there is always more to learn, and even the most talented professionals have gap areas. They know that one of the best ways to overcome these challenges is through the kind of customized leadership development that can be delivered through coaching.

Organizations that embrace coaching as part of their business strategy can expect appreciable improvement in productivity, satisfaction with life and work, and the attainment of relevant goals.

What is a 70% increase in work performance and improved working relationships worth to your organization?

BOARD members work with executive coaches as outside, third-party facilitators, subject matter experts, and accountability partners to navigate particularly challenging conflicts and changes for themselves and their CEOs.

CEOS work with executive coaches as feedback and accountability partners to stay connected and lead executive teams and stakeholders through change and ambiguity.

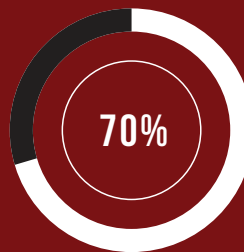
CHROS work with executive coaches as thinking partners and outside resources to propel innovation through sound-boarding, guidance, support, and implementation of strategy.

BUSINESS LEADERS AND TEAMS work with executive coaches to educate, share experience, and provide support for business growth and talent development.

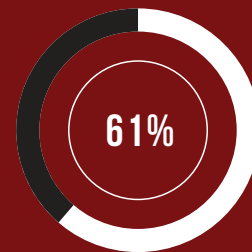
AREION ADVISORS PROVIDES TOOLS AND RESOURCES YOU WILL FIND INVALUABLE IN:

- Gaining deeper insight into decision-making
- Managing leadership transitions across your organization
- Building the skills needed to grow and succeed in changing environments

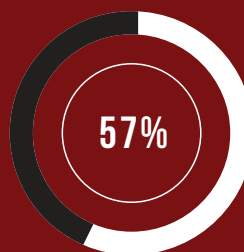
INCREASED PRODUCTIVITY



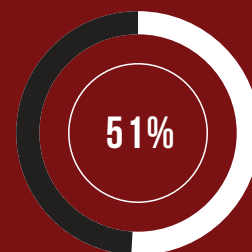
Improved Work Performance



Improved Business Management

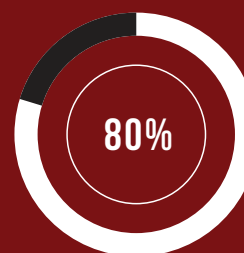


Improved Time Management

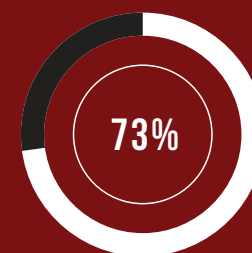


Improved Team Effectiveness

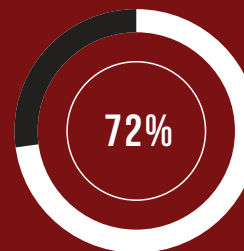
IMPROVED RELATIONSHIPS



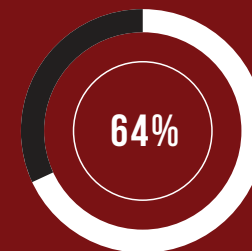
Improved Self-confidence



Improved Relationships



Improved Communication Skills



Improved Life/Work Balance

"PricewaterhouseCoopers Global Study on the Impact of Coaching

RESULTS-ORIENTED



ORGANIZATIONS

We offer a combination of coaching and consulting expertise in partnership with senior leaders who want to create, implement, or redesign organizational coaching programs as part of their overall business strategy. We help you manage, measure and train your coaching teams as well as provide coaching insight and supervision.



NETWORKS

We provide custom coaching engagements for groups of up to twelve people, whether they make up a team or working group. Specialty areas include new and remote teams, women in leadership, career strategy, qualitative 360-feedback survey analysis, and experiential learning offsites.



EXECUTIVES

We design and deliver one-on-one coaching for executives who want to keep their edge, and leaders who have been identified for promotion. Coaching engagements are customized to meet the needs of each client.



LEADERSHIP LAB

Leadership Lab is our innovation hub. We engage with your organization on projects where teams need temporary distance from the pressures of established cultural norms to pilot or implement new ideas.

“The Lab” offers live coaching, and experiential learning events as well as synchronous and asynchronous learning opportunities you can customize and build on to support all your professional development goals.

Our clients include Fortune 500 Corporations, private organizations, non-profits, universities, government institutions, business, legal, and medical professionals.

CITI

My experience with the process was quite enlightening. I must say that I was skeptical at first and was unsure as to what possibly could be gained. In addition, I tend to be rushed and busy at work and never envisioned carving out 1 hour a week to decompress and contemplate my career. It was refreshing to pull myself out of the “rat race” on occasion. The meetings with my coach were focused and productive. I moved from feeling like a victim of “circumstances” to a feeling of empowerment.

VP, Marketing, The Citigroup Private Bank

PFIZER

The thing I liked best was learning through metaphor – how it allows one to understand oneself better. The structure gave me a much-appreciated opportunity to work with my fellow colleagues. The camaraderie that developed was amazing. It softened and cleared communication as well as lowered stress. I also loved having the quiet moments to think.

Director, Pfizer Animal Health

MERCK

I learned valuable lessons about myself and the power of action that I could not have explained 6 months prior...the results were significant, and I have to credit Lisa with structuring our talks constructively and drilling into specific issues that I might not have thought relevant.

Director, Merck Enterprise Systems

LULULEMON

The biggest insight gained was the team’s commitment to being in the practice of feedback and gaining alignment in how important feedback is. We’re still thinking about it! My biggest takeaway is intentional listening is very important. It helps bridge gaps between the team and Leadership.

Manager, Lululemon Athletica

SHOPRITE

It is an enormous challenge to cope with all the stress associated with life on and off the job, especially where most of the executive board are family. Lisa kept us focused and accountable. We have been taking a more strategic approach and impartial perspective. She has brainstormed with the executive staff on ways to move ahead and has taught us to build high-performance work culture through learning, leading, teaming, and succeeding. Lisa’s greatest strength is her ability to help people understand themselves and gain insight into their behaviors resulting in a positive impact on the business.

COO, ShopRite Stores

UNC KENAN-FLAGLER

Lisa is a natural leader and trusted advisor. She was instrumental in launching a forum for UNC Kenan-Flagler Coaches, which offers opportunities for the UNC coaching team, a very diverse group of professionals with a wide range of expertise, to connect, share best practices, and leverage experience from each other. She displays a high degree of honesty, loyalty, and integrity. She excels at promoting effective connections, creating shared drive and purpose, and facilitating learning and development. Lisa’s style is very genuine, authentic, inclusive, and effective, and she is truly a pleasure to be around and work with.

Executive Coach, UNC Kenan-Flagler

FOR MORE INFORMATION CONTACT:

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